



Samford University
Brock School of Business

Jan Term 2021 Graduate Course Schedule

January 4 – January 22, 2021

Course#: FINC 594, CRN: 10440

Course Title: Topics in Finance: Principles of Real Estate

Instructor: Professor Rusty Yerkes

Day, Time & Room: MTWR, 5:30 p.m. – 8:00 p.m., Cooney Hall 229/280, 3 Credits

This course will cover the nature of real estate and real estate markets, legal and regulatory determinants of value, market valuation and appraisal, financing, brokering and closing transactions, mortgage calculations and decisions, financing and investing in commercial real estate, and creating and maintaining value. **Pre-req: FINC 321 or FINC 514. The course will count toward the Finance concentration, and counts as a MBA elective.**

Course #: MNGT 545, CRN: 10446

Course Title: Organizational Change

Instructor: Professor Matt Mazzei

Day, Time & Room: TBA, Online, 3 Credits

This course involves the study, research, and analysis of proactive strategies for organizational change in contemporary organizations. Participants will be exposed to a number of organizational issues including, but not limited to, the need for change, why organizations change or fail to change (e.g., organizational readiness, resistance), and how change helps organizations become more competitive and profitable. Discussions will also explore the role of leadership in change and how leaders effect change. **The course will count toward the Entrepreneurship and Marketing concentrations, and counts as a M.B.A. elective.**

Registration Notes

Registration for the Jan Term 2021 semester begins **March 25, 2020**.

Holidays

January 18 - Martin Luther King, Jr. Holiday