## Samford University Brock School of Business Graduate Programs Spring 2013 Course Schedule (Banner Term 201320)

January 28-May 16, 2013

Monday	Tuesday	Wednesday	Thursday	Special Offerings
<b>ACCT 511</b> – CRN 20262	<b>ECON 512</b> – CRN 20319	<b>ACCT 514 –</b> CRN 20284	<b>BUSA 533 –</b> CRN 20313	<b>ACCT 515 –</b> CRN 20398
Financial Acctg. for Managers Professor Reburn Room 213 – 5:30-7:30	Foundation of Economics Professor Marshall Room 204 – 5:30-7:30	Tax Research & Practice Professor Price Room 213 – 5:15-7:30	Management Info Syst/Comm Tech Professor Cynthia Lohrke Room 204 – 5:30-7:30	Govt/Non-Profit Acct/Aud Professor Broom Room 213 – 5:15-7:30 Meets TR 3/11-5/16
		Prereq: Admission to MAcc program	Prereq: ACCT 511 & ECON 512	Prereq: Admission to MAcc program
BUSA 551 – CRN 20315	<b>MARK 541 –</b> CRN 20354	BUSA 552 – CRN 20393	BUSA 505 – CRN 20389	<b>ACCT 555 –</b> CRN 20306
Operations Management Professor Lockamy Room 404 – 5:30-7:30	Marketing Strategy Professor Holloway Room 216 – 5:30-7:30	Managing Corporate Integrity Professor Knapp Room 204 – 5:30-7:30	Managerial Comm. and Analysis Professor Carson Room 404 – 7:45-9:45	Accounting Internship Professor Broom
Prereq/co-req: BUSA 505	Prereq/co-req: BUSA 505	Prereq/co-req: BUSA 505		With permission of instructor
FINC 521 – CRN 20329	FINC 514 – CRN 20391	FINC 525 – CRN 20334	<b>MNGT 561</b> – CRN 20362	<b>ACCT 599 –</b> CRN 20390
Managerial Finance Professor Jones Room 216 – 7:45-9:45	Corporate Finance Professor Yerkes Room 216 – 7:45-9:45	Bulldog Fund Professor Venable Room 312 – 5:30-8:00	Strategic Management Professor Franz Lohrke Room 216 – 7:45-9:45	Contemp. Issues in Acct. Professor Broom
Prereq: FINC 514	Prereq: ACCT 511	By invitation only	To be taken in last semester	With permission of instructor
<b>MNGT 535</b> – CRN 20361	<b>ACCT 519 –</b> CRN 20286	<b>ECON 520 –</b> CRN 20318		
HR & Organization Mgt. Professor Service Room 204 – 7:45-9:45  Pereg/co-reg: BUSA 505	Acct For Decision Making Professor Guess Room 423 – 7:45-9:45	Econ/Competitive Strategy Professor Kottmeyer Room 216 – 7:45-9:45  Prereg: ECON 512		

## Samford University Brock School of Business Graduate Programs

## Jan Term 2013 Course Schedule

(Banner term 201310)

January 3-January 25, 2013

Course #: BUSA 505

Course Title: Managerial Communications

**Instructor:** Professor Carson

**Day, Time, & Room:** MTWR 5:30 p.m. – 8:00 p.m. DBH 204 Credits 3

Provides first semester MBA students with foundational skills in the areas of communication, case analysis, management, marketing, and data analysis necessary for student success in the Brock School of Business MBA program.

Course #: MARK 542

Course Title: International Marketing

**Instructor:** Professor White

**Day, Time, & Room:** MTWR 5:30 p.m. – 8:00 p.m. DBH 404 Credits 3

Provides a global approach to the study of current marketing management issues faced by both goods and service-producing industries. The course focuses on understanding myriad economic, social, and cultural differences among countries today. It addresses the economic and political implications of international trade, foreign investment, and ethical issues faced by companies operating globally. This course counts as a general elective or as an elective towards the Marketing or International Business concentrations.